



## GETCO GROUP

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# GETCO GROUP

DHAKA, BANGLADESH

GETCO is a well renowned conglomerate in Bangladesh having diversified business. It works as consultants, dealers, distributors of a number of world-class companies.

GETCO was established in 1972 as a private limited company. Over these years, it has built effective business relationship with various government and semi-government organizations as well as private companies.

GETCO works on behalf of its Principals to secure contracts and provides necessary after -sales services to its customers. In the case of turnkey projects, it provides logistic, administrative, and advisory services to the Principals in order for them to execute the contract(s) in a timely and professional manner.

Since its inception, GETCO has dedicated its resources in developing a high level of expertise in marketing and sales of engines, machines, generators, telecom products & services, IT related products & services. It also deals with other products & services related to oil and gas, power, aviation and defense sectors. In doing so, GETCO has built an enviable reputation for integrity, reliability, resourcefulness and services.

GETCO has established a relationship with Cantrade Capital Inc. (CCI) in Canada to represent GETCO in North America with a view to sourcing principals and projecting the company in Americas and Europe.



**GETCO Corporate Office**



## **GETCO GROUP COMPANIES**

- **GREENLAND ENGINEERS & TRACTORS COMPANY LIMITED**
- **GETCO LIMITED**
- **GETCO TELECOMMUNICATIONS LIMITED**
- **HRC TECHNOLOGIES LIMITED**
- **GETCO BUSINESS SOLUTION LIMITED.**
- **GETCO DIGITAL LIMITED**
- **GETCO CONSULTANCY & ENGINEERING LIMITED**
- **GETCO AGRO VISION LIMITED**
- **GETCO AGRI -TECHNOLOGIES LIMITED**
- **GREENLAND TECHNOLOGIES LIMITED**
- **GETCO TEXTILES LIMITED**

## **COMPANIES GETCO REPRESENTS**

### **Project & Telecom Equipment**

AUDENS Telecommunications Consulting GmbH, Germany  
Telecommunications Consultants India Ltd. (TCIL), India  
Westekemper Engineering GmbH, Germany  
NMG (Nasir MoujGostaresh) Co., Iran  
Applied Research International, India  
Shilpi Cable Technologies Ltd., India  
Dura-Line India Pvt. Ltd., India  
Aksh Technologies Ltd., India  
Hyundai Corporation, Korea  
SAPTA Co. Iran

### **Aviation & Defense**

Vector Aerospace, Canada  
LOM PRAHA, Czechoslovakia  
Kintex Shareholding Co., Bulgaria  
Hyundai Corporation, South Korea  
Dastan Engineering, Kyrgyz Republic  
Environmental Tectonics Corporation, USA  
ROMARM National Company, Romania  
Sky Tech International SPRL, Belgium  
Vose Technical Systems Inc., USA  
Pacific Propeller Int'l LLC, USA  
YukseK Technology, Turkey  
Dallas Airmotive, USA  
Accessair, Canada

### **Oil & Gas**

Qualitech Plc, Thailand  
Downhole Products Asia  
National Oilwell Varco, USA / Singapore  
Vallourec & Mannesmann Tubes, France  
Oil Field Instrumentation (India), Ltd, India  
LS-National Oilwell Petroleum Engineering Co., Ltd, China  
National Railway Equipment Company, USA  
KNM Process Systems Sdn, Malaysia  
Sapurakencana Petroleum, Malaysia  
Hawa Valves India Ltd  
Samsung Engineering  
Hyundai Corporation  
Mir Valve SdnBhd  
DOPCO Korea

## **Machine & Equipment**

Siateg, Spain  
Mol Cy. Nv., Belgium  
Atlas Copco, Belgium  
IMW Industries, Canada  
Shandong Huaxia Group Co. Ltd., China  
YaraghAvaranPooya (Y.A.P) Co. (Sanergy Group), Iran  
Tellhow (Shen Zhen) Electric Technologies Co. Ltd., China  
AabenraaMotorfabrik, Heinrich Callesen A/S, Denmark  
Zheng Zhou Yutong Heavy Industries Ltd., China  
Ajaco Engineering Products Pvt. Ltd., India  
Tomic Heavy Industries Co. Ltd., China  
AKI Engineering Sdn. Bhd., Malaysia  
Godrej & Boyce Mfg. Co. Ltd., India  
All-Kor. Co., Korea

## **Power**

Atlanta Benno H Tieden, Germany  
LS Industrial Systems, South Korea.  
Central China Power Grid International Economic & Trade Co. Ltd. (CCPG), China.  
Shenzhen Farad Electric Company Limited, China  
NTPC Limited, India

## **Transportation & Technology**

SNCFI, France  
WABTEC, USA.  
LG CNS, South Korea.  
Norland Canada Inc., Canada  
Hyundai Corporation, South Korea.  
CSR Meishan Company Limited, China  
PATIMAS International SDN BHD, Malaysia.  
LS Industrial Systems Co. Ltd., South Korea.

## **GREENLAND ENGINEERS & TRACTORS COMPANY LIMITED & GETCO LIMITED**

### **MANAGEMENT**

The Owner-Directors are actively involved in the management of the company. With a Mechanical Engineering background and having vast experience in different fields of activities, the Directors bring rich contribution to the efficient management of the Company.



### **SALES DEPARTMENT**

- PROJECT & TELECOM EQUIPMENT DIVISION
- AVIATION & DEFENCE DIVISION
- POWER DIVISION
- OIL & GAS, MACHINE & EQUIPMENT DIVISION
- TRANSPORTATION & TECHNOLOGY DIVISION
- COMMUNICATION & INFRASTRUCTURE DIVISION

## OUR FACILITIES

- Corporate Office: Own five storied building with 48,000 sq. ft.  
We have offices in Dhaka, Chittagong, Sylhet, Bogra and in other important cities in Bangladesh and Canada.
  
- Warehouse: 5,000 sq. ft. for spare parts at corporate office premise.  
62,000 sq. ft. warehouse at Sreepur.
  
- Repair and Service shop: 6,000 sq. ft. at corporate office premise.
  
- Open space: About 20,000 sq. ft. for further expansion at corporate Office premise.  
  
We also own acres of land at different locations for further Expansion in different sectors.

**PROJECT & TELECOM EQUIPMENT DIVISION**

A Vice President having more than thirty (30) years of experience heads this division. A group of competent sales executives and sales engineers are assisting him to run the division efficiently and diligently.

This division is engaged in activities with Bangladesh Telecommunications Company Ltd. - BTCL [previously called Bangladesh Telegraph & Telephone Board (BTTB)] as well as with private telecom operators. GETCO as an Agent of Alcatel, France is proud to have assisted Alcatel to have a share of telecom land line market of 25% with Alcatel switches and 30% of transmission system with Alcatel transmission products.

This division is also involved in construction & installation of process plant, power cable, energy metering, etc. on behalf of the Principals.

**ACTIVITIES****Activities in Tele-Communications Sector**

GETCO has been supporting Alcatel since 1988 to 2009. Following is a report that shows the extent by which the relationship has grown among Alcatel, GETCO, and Bangladesh Telegraph & Telephone Board (BTTB).

**Business with BTTB**

Our business involvement started in 1988 with Alcatel Telspace, France as their Agent in Bangladesh.

Alcatel CIT, France appointed us as their Agent in 1992. Similarly, in 1993, GETCO became the Agent of Alcatel Contracting (ALCO / Alcatel-NSD), France.

**Some of the major achievements are:**

- Dhaka-Mymensingh-Bogra, Dhaka-Sylhet and Dhaka-Narayanganj digital microwave system (13 HOPS)
- 22,000 digital telephone lines at Chittagong
- Chittagong-Petunia digital microwave link
- Expansion of Chittagong Telephone Network by 11000 digital telephone lines installation
- Turn-key supply & installation of Bogra TAX (Trunk Automatic Exchange)
- Expansion of 8 Alcatel E-10 Exchanges at Dhaka for 3 KL & for interconnection to Greater Dhaka Tel. Project's AXE exchanges.
- Expansion of two E-10 Exchanges at Chittagong for 8.59KL and 24KL in E-10 Exchanges at Dhaka.
- 92 Upazila's Carrier Backbone Radio Link
- Supply, Installation of 24,000 lines and 3,500 lines digital Switching expansion
- 32.5KL digital exchanges expansion at Dhaka & Chittagong
- Up gradation of E-10 exchange with R-27 Software & Expansion of E-1 & C-7 Signaling Terminals

**CONTACT PERSON:****Anamul Haque**

Vice President || Ph: +88 02 58151790(ext. 302), Cell: +88 0171 -156-60175 || email: [anamul.haque@getco.com.bd](mailto:anamul.haque@getco.com.bd)



**AVIATION & DEFENCE DIVISION**

GETCO formed its Aviation and Defense Division with retired Civil Aviation and Defense Forces personnel to run. The ex-Chairman of the Civil Aviation Authority of Bangladesh, who also served as the Managing Director of Bangladesh Biman (The National Flag Carrier) is heading this division. Aviation and Defense Division is responsible for supplying products and providing services to Defense Forces, Law Enforcement Agencies, Coast Guard, Biman Bangladesh Airlines Limited and Civil Aviation Authority.

**ACTIVITIES**

Business areas with some important customers:

**Army:** Various armored vehicles with spares & components, arms and ammunition.

**Air Force:** Aircraft/Helicopter, Aircraft/Helicopter Engine, Aircraft/Helicopter components and spares, overhaul of different types of Aircraft / Helicopter Engines and components.

**Civil Aviation:** Simulator, Arresting, Barrier System with Net, all types of ground support equipment, Complete Radar and Radar

**Some of the major achievements are:**

- Sales of two nos. Flight Simulator, Hydraulic Test Unit, C-130 Aircraft Spares, Ultrasonic Plant, 41 line items for Sonar for Bangladesh Navy and armaments items for MiG -29 Aircraft, F-7/FT-7B Aircraft, L-39ZA Aircraft and M-17 Helicopters.
- Overhaul of 04 x MI-17 Helicopter and 04 x L-39ZA engine.
- Repair and Overhaul of 09 x TB3-117 MT Engine of MI-17 Helicopter and Engine of for Bell-21 2 Helicopter.

**CONTACT PERSON:**

**Group Captain (Retd.) M. Amanullah Haq, PSC**

Consultant || Ph: +88 02 58151790 Ext. 303, Cell: +88 01713009683 || email: [aman.haq@getco.com.bd](mailto:aman.haq@getco.com.bd)

This division is supervised by an Executive Director having about 20 (twenty) years of experience in Sales, Marketing and Project implementation.

Under this division there are two departments which are strategic profit centers of their own:

**A. Oil & Gas and Machine Department**

**B. Handling Equipment, Dredging Equipment and Compressor Department**

**A. Oil & Gas and Machine Department:**

This department has two business wings-

- (a) Oil and Gas Wing
- (b) Machine and Generator Wing

**(a) Oil and Gas Wing:**

Oil & Gas Wing is responsible for supplying products and providing services to the Oil & Gas industry in Bangladesh. The major clients are Petro Bangla (National Oil, Gas, and Minerals Corporation) and its subsidiary companies like BAPEX, BGFCL, SGFL, GTCL, KGTS, TITAS, SGCL, BGSL, RPGLL, PGTL, JGSL.

**ACTIVITIES**

Business involvement with Petro Bangla and its subsidiary companies was started in 1978. Since then, GETCO became one of the major companies to supply drilling materials and third party services to Petro Bangla. This business includes Drilling, Mud Logging, Wire Line Logging, supplying Valves, Casing and Tubing Heads, X-Mass Trees, etc.

**Some of the major achievements in Oil & Gas sector:**

- Drilling Contracts to drill 9 development wells + 2 work over wells
- Contracts for Wire line logging services, Well cementation services, Mud engineering services, Directional drilling services, Rehabilitation of National Rig, Supply of mud pumps, derricks, and rotary tables.
- Supply of Tubing, Drill Pipe, and Casing to different companies such as BAPEX, BGFCL, SGFL.
- Supply of various types of Mining equipments & Tools to Boropukuria Coal Mining and Madhyapara Granite Project.
- Supply of Mud-Logging unit and services to BAPEX, BGFCL and SGFL.

Oil and Gas Wing is interested in working as a local agent of reputed foreign companies for EPC of Construction of High Pressure Gas Pipe Line, Processing Plants, Fractionation Plant, PSC on offshore and onshore concessions etc.

**(b) Machine and Generator Wing:**

Machine and Generator Wing is responsible for selling of diesel generators and construction equipments. It has rental operation as well.

This Wing is also responsible to provide after sales support for all the Equipment, Generator, Compressor and Machine sold by GETCO to customers. Providing spare parts and service to the customers through a professional team is the key



of success of this department. This department is enriched with a modern Warehouse, Workshop, Tools Room and dedicated qualified service professionals for every line of Equipment, Generator, Compressor and Machine. A Service Consultant, having 40 years of experience is working as the Mentor of the team.

### **ACTIVITIES**

This wing is involved in sales & rental of generators ranging from 9 KVA to 3000 KVA representing ONIS VISA of ITALY and SCANGEN of Singapore. Rental fleet consists of 100~500 KVA Diesel Generators to provide instant power to the customers on emergency.



Product Support service team provides service support to the customer for compressor, machines, gas & diesel engines for inspection, preventive maintenance, troubleshooting & complete overhauls.

As Caterpillar dealer until October 2004, GETCO sold and serviced around 400 caterpillar gas generators with an installed capacity of about 500 MW and diesel engine of around 225 MW. The installed capacity of MTU gas engines sold by GETCO is about 20 MW.

### **B. Handling & Dredging Equipment, Compressor and Railway Parts Department:**

This Department is responsible for:

- Sales of Atlas Copco Air Compressor, Mining equipment, Pneumatic Tools etc. to Govt. and Private Industries namely, Textile, Cement, Fertilizer, Chemical, Power, Pharmaceutical Industries.
- Promoting IMW CNG compressor and other equipment in Bangladesh market including "Mother-Daughter" station.
- Sales of Handling & Dredging Equipment, Special type of Vehicles, Agricultural Equipment and Workshop Equipment.
- Supply of Locomotive Spares for Bangladesh Railway's on behalf of National Railway Equipment Company, USA is also handled by this department.



### **Some of the major achievements are:**

- Installed 690 of Atlas Copco Air Compressor throughout the country.
- Installed 89 IMW CNG compressors in the country.
- Supply of Vibratory Road Rollers of Sakai Heavy Industries Limited, Japan to Local Government Engineering Department (LGED), Bangladesh Army and some units to Private Sector.
- Supply of Electric Overhead Cranes of AKI Engineering sdn. bhd. Malaysia to some renowned privet companies.



### **CONTACT PERSON:**

**Shafquat Alam**

Executive Director || Ph: +88 02 58151790, Cell: +88 0171-154-2766 || email: [shafquat.alam@getco.com.bd](mailto:shafquat.alam@getco.com.bd)

For Equipment, Compressor and Railway Parts Department:

**Masudur Rahman**

Dy General Manager || Ph: +88 02 58151790, Cell: +88 0171-180-5292 || email: [masud.rahman@getco.com.bd](mailto:masud.rahman@getco.com.bd)

## **POWER DIVISION**

Power Division is responsible for performing any type of business in the power sector in Bangladesh. This includes:

- Construction of Power Plants.
- Construction of Transmission line and high voltage Sub-Station.
- Distribution system.
- Overhaul and Rehabilitation of steam and gas turbine power station.
- Supply of spare parts to different power station.
- Supply of tools and equipments required in the field of power generation, transmission and distribution system.



Power Division works for Bangladesh Power Development Board (BPDB) and its concerned sister organizations, Power Grid Company of Bangladesh Ltd. (PGCBL), Electricity Generation Company of Bangladesh Ltd. (EGCBL), North-West Power Generation Company Ltd. (NWPGL), Rural Power Company Ltd. (RPCL), Dhaka Power Distribution Company Ltd. (DPDCL), Dhaka Electric Supply Ltd. (DESCOL), Bangladesh Rural Electrification Board (BREB) and other companies in distribution Sector. Other business area of Power Division is to supply equipments to private sector.

Power Division is interested in working as a local agent for reputed foreign companies for: EPC/Turnkey works for construction of Power Station, Substation, Transmission Line, Rehabilitation, Overhauling and Modernization, Operation & Maintenance of power station in Bangladesh. Also supply of various power related equipment.

### **ACTIVITIES:**

1. In 2005, we signed a contract amounting to US\$ 1.2 million with Bangladesh Power Development Board (BPDB) for supply of spare parts for Overhauling of unit- 4 (210 MW) of Ghorasal Thermal Power Station through our principal M/S. OJSC “Power Machine”, Russia and completed it successfully.
2. In 2008, we signed a contract amounting to US\$ 0.118 million with Bangladesh Power Development Board (BPDB) for supply of spare parts for Siddhirganj (210 MW) Power Station through our principal M/S. OJSC “Power Machine”, Russia and completed it successfully.

3. In 2010, we signed a contract amounting to US\$ 233,388 with Bangladesh Power Development Board (BPDB) for feasibility study of Coal Based Power Plant to be constructed at Chittagong though our principal M/S. NTPC Ltd, India and completed it successfully.
4. In 2010, we signed a contract amounting to US\$ 233,388 with Bangladesh Power Development Board (BPDB) for feasibility study of Coal Based Power Plant to be constructed at Khulna though our principal M/S. NTPC Ltd, India and completed it successfully.
5. In 2011, we signed a contract amounting to INR 27,267,837 + US\$ 1,465,232 + BDT 132,896,895 with Electricity Generation Company of Bangladesh Ltd. (EGCBL) for Engaging a Service Provider for Operation and Maintenance Service of Siddhirganj 2 x 120 MW Peaking Power Plant, Siddhirganj, Narayanganj, Bangladesh though our principal M/S. NTPC Ltd, India and completed it successfully.
6. In 2011, we signed a contract amounting to US\$ 7.368 million + BDT 413.380 million with Power Grid Company of Bangladesh Ltd. (PGCBL) for Supply, Erection, testing and commissioning of 230KV Transmission Line (55KM) though our principal M/S. Sanergy Co., (Pishro Export and Energy Promotion Company), Iran and completed it successfully.
7. We have been supplying various power related goods to different power utilities.

### **CONTACT PERSON:**

**Mr. Anamul Haque**  
**Vice President Ph: +88 02 58151790 Ex 302**  
**Cell : +88 017115660175 Email: anamul.haque@getco.com.bd**



**TRANSPORTATION & TECHNOLOGY DIVISION**

Transportation & Technology Division is working with Bangladesh Railway (BR), Water Supply and Sewerage Authority and ICT/IT sector in connection with product supply and for projects on turnkey basis. These includes turnkey projects for Computerized Signaling System, New Line Construction, supply of Rolling Stocks (e.g. Locomotive, Carriages, Wagons, Cranes etc.), supply of spares for Signaling & Rolling Stocks, Rehabilitation of Passenger Coaches, Conversion of Braking System for Locomotives Carriages, supply of Locomotive Engines, Water Supply and Treatment plant and in ICT/IT based projects.

**Present Scope of Works:**

- EPC/ Turnkey works for Computerized Signaling System, Relay based Interlocking Signaling System & Non-Interlock Color Light Signaling System
- Supply of Rolling Stock (Locomotive, Passenger Carriages, Wagons etc)
- Supply of spares for Signaling & Rolling Stock and Track materials
- Turnkey works for Water Supply and water treatment plant
- EPC/ Turnkey works for Railway workshop Rehabilitation
- Conversion works of Vacuum Brake to Air Brake System
- Rehabilitation works of Passenger Coaches
- Supply of Engine for Railway Locomotive

**ACTIVITIES**

Our business involvement with Bangladesh Railway started in 2004. Since then, Transportation & Technology Division, as the Local Partner of **LS Industrial Systems Company Limited**, South Korea has completed five Signaling projects with BR.



Since 2005 T&T Division has completed supply of bulk quantity of Rolling Stock spares to BR with NORLAND Canada INC.

**Some of our major achievements are:**

- Modernization of Signaling and Computer Base Interlocking (CBI) of 10 Stations (Akhaura to Sylhet) of Bangladesh Railway.
- Modernization of Signaling and Computer Base Interlocking (CBI) of Akhaura Jn. Stations of Bangladesh Railway.
- Supply, Installation, Commissioning of Non-Interlocked Color Light Signaling System at Section GRPM-SZG- J JL & SZG-MGJN of Bangladesh Railway.
- Installation of Non-interlocked Color light Signaling cables and equipment & telecommunication of L-xing gate linking with P-way and existing signaling system including labor & transportations cost of all requisite materials, equipment, Plants & machineries etc. at Sadikur -Chilahati Section of Bangladesh Railway.
- Laksham-Chinki Astana, Tongi-Bhairab Bazar and 13 Station Computer Based Interlock Color Light Signaling System
- Supply of Locomotive Spares & Signaling Spares to Bangladesh Railway.

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## COMMUNICATION & INFRASTRUCTURE DIVISION

COMMUNICATION & INFRASTRUCTURE DIVISION is a new division of GETCO and is supervised by an Executive Director having about 40 (forty) years of experience in Sales, Marketing and Project implementation.

This division is involved and interested in doing business in the following areas:

- EPC projects for roads & highways development
- EPC projects for construction of bridges
- Power plant projects on turnkey basis
- EPC projects for railway bridge construction
- Supply of spares for railway tracks and rolling stock etc.
- Supply of spare parts for railway locomotive
- EPC projects for rail line construction
- EPC projects for airport construction
- Signaling of air traffic control
- Supplying products to the roads & highways authorities on behalf of principals.

An experienced team of engineers, consultants and service persons are engaged to serve the customers. This team is also capable to provide all kind of civil engineering support for construction.

### Some of the major customers are:

- Bangladesh Road Transport Corporation (BRTC)
- Bangladesh Power Development Board (BPDB)
- Bangladesh Road Transport Authority (BRamdTAA)
- Bangladesh Bridge Authority
- Bangladesh Railway

### This division is working for or on behalf of the following Principals:

- MDA, Canada
- ALSTOM, India
- GIMAEX, France
- SCANIA, Switzerland
- SUMITOMO, Japan
- BEML LIMITED, India
- LUMIPLAN, Singapore
- Larsen & Toubro Limited, India
- ASH AEBI SCHMIDT, Sweden
- STEAG Energy Services, Germany/ India
- FEDDERS LLOYD CORPORATION LTD., India
- K. GROUP (Transworld Enterprises Pvt. Ltd), India
- VKS INFRA TECH MANAGEMENT PVT. LTD., India
- EUROVIA TRAVAUX FERROVIAIRES (ETF), France

### CONTACT PERSON:

#### A M Chowdhury

Executive Director || Ph: +88 02 58151790 Cell: +88 01755605340 email: [am.chowdhury@getco.com.bd](mailto:am.chowdhury@getco.com.bd)



## PRODUCT SUPPORT DEPARTMENT

This department comprises two (2) divisions:

- **Parts Division**
- **Service Division**

### Parts Division

This parts division is responsible to generate parts business and ensure quick supply of parts to the customers.



### Service Division

This division is responsible to attend to our customers' service requirements. This division has the responsibility for arranging delivery, installation and commissioning, testing of the new machines to the buyers, periodical inspection, recommending preventive maintenance procedures and for training the operators on the proper operation of the machines and also repairing of the machines.

## FINANCE & COMMERCIAL DEPARTMENT

A General Manager with more than twenty years experience in accounting and finance has the responsibility to run this department. The department handles the accounts and all financial matters of the company. It maintains relationships with the banking and non -banking financial institutions in the country as required from time to time.

This department has also the responsibility to look after the commercial and logistic functions in connection with import of equipment and materials by the company.



## ADMINISTRATION & SUPPORT STAFF DEPARTMENT

A General Manager who has years of experience in administration and human resource development heads this department. This Department looks after all the administrative function, HR and HRD Including security requirements of the company.

## IT SUPPORT DEPARTMENT

GETCO has a dedicated IT Department headed by a Manger to provide all kinds of IT related support to the employees of the Group. It has its own high configured server and dedicated Internet service to cater the needs of the age to provide Uninterested ICT services.





## GETCO TELECOMMUNICATIONS LIMITED

GETCO Telecommunications Limited is a part of GETCO group focusing on Telecommunication business established in 2007. The company was awarded license to operate Interconnection Exchange (ICX). The license is valid for 15 years with the provision of extension by another 10 years. The Interconnection Exchange (ICX) enables to route international incoming and outgoing and also inter operator domestic calls to and from Access Network Service providers (ANS) and International Gateways (IGW). It offers single interconnection point to all PLMN and PSTN operators and thus lowered the infrastructure cost for interconnection among the operators. It replaced the mesh connectivity among operators in a simplified way by a single interconnection only.



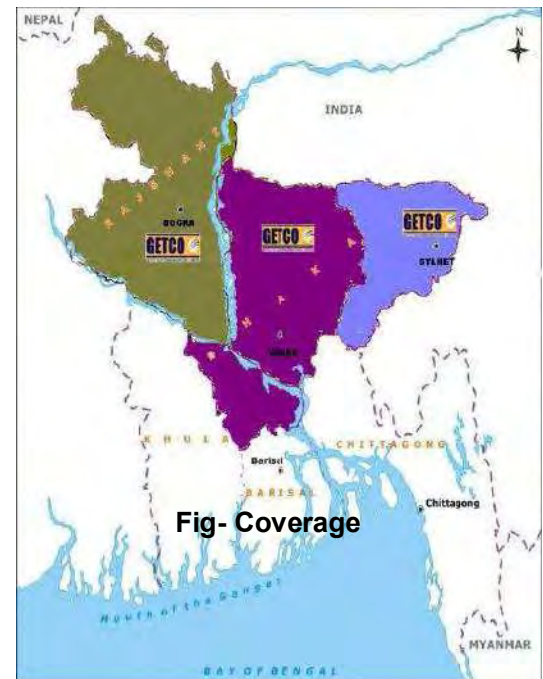
GETCO Interconnection Exchange is providing services to Access Network Service (ANS) operators and International Gateway (IGW) operators.

- **Our Vision** To foresee the future trend of the industry
- **Our Strength** To utilize the power of youth and be with state of art technology
- **Expertise** To experience of the leaders from the industry

### Network infrastructure:

The switching system is based on state of the art technologies on Huawei NGN platform with the capacity to handle eighteen (18) million BHCA and also 150,000 concurrent calls. IGWs are connected in ring networks based on underground optical fiber cable to keep 99.99% availability. ANS operators are also connected on linear protection through underground fiber optic cable. GETCO introduced Oracle Communications Billing and Revenue Management in Bangladesh for the first time. With this software deployment, GETCO fully streamlines its billing operations and gain the ability to deliver real-time billing, perform instant call rating and maintain all subscriber level billing records for administrative and revenue calculation purposes.

GETCO TELECOM has four (4) exchanges in operations for carrying both international and inter operator domestic calls. We have two (2) exchanges in Dhaka, while other two (2) are located at Bogra (Northwest of Bangladesh) and Sylhet (Northeast of Bangladesh).



### Customers:

Being an ICX operator, we provide services to all IGW, Mobile, PSTN and IPTSP operators.

### CONTACT PERSON:

**Hafizur Rahman**

Chief Operating Officer || Ph: +880 2 8828257, Cell: +88 0 1713 330773 || email: [hafiz@getco-telecom.com](mailto:hafiz@getco-telecom.com)

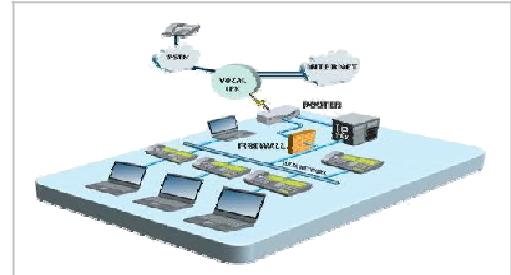
**Office Address:** House 1/C, Road 10, Baridhara, Dhaka 1212, Bangladesh. Fax: + 8802 882 8273

## HRC TECHNOLOGIES LIMITED

GETCO Online Limited provides dedicated Internet Services, Customs Web and Software Solutions.

The latest addition is to get the License from Bangladesh Telecommunications Regulatory Commission (BTRC) for providing;

- IP Telephony (Internet Protocol Telephony) Service
- International Internet Gateway(IIG) Service
- International Gateway (IGW) Service



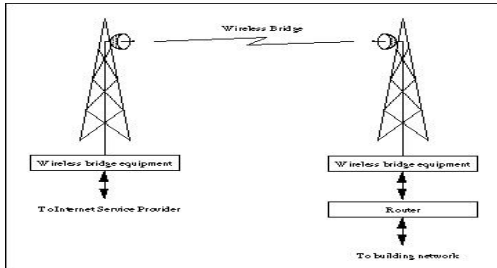
### HRC Technologies Limited (HRCTL):

In 2009 HRC technologies Ltd. became a member company of the GETCO Group of companies and started operation with the name GETCO online Ltd.

HRC Technologies Ltd. operates as Internet service Provider (ISP). The aims of HRCTL is to lead the ICT Service provisions of High Speed Broadband Internet Access, Corporate Private Networks (Intranet/DATA), Corporate Broadcast services, IP Telephony, Web Solutions & all other Information & Communication Technology (ICT) Services countrywide.

### ACTIVITIES

We provides following services to our customers;



- High Speed Internet Solution
- Nationwide Data Connectivity Solution
- IP Telephony Service (IPTS)
- Web Solution
- Video Conferencing
- Managed Service
- Co-Location Service
- SMS Service
- IT Consultancy

### Some of the major achievements are:

- Underground Data Transmission Network in Dhaka city
- Nationwide Data Transmission
- Providing upstream

### CONTACT PERSON:

#### Mr. Iqbal Ahmed

Director & Chief Operating Officer || Ph: +88 02-9892403 Cell :+88 0171 -152-0180 || email: [iqbal.ahmed@getco.com.bd](mailto:iqbal.ahmed@getco.com.bd)

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## GETCO BUSINESS SOLUTION LIMITED

GETCO Business Solution Limited is one of the pioneer providers of innovative Call Center outsourcing services in Bangladesh with world class facilities specializing in 30 seats Call Center outsourcing applications, we are also a provider of multi-channel, multi-lingual customer contact management solutions. Our mission is to provide first level Contact Center services by complying with the highest international quality standards and providing customized and flexible solutions according to the needs and objectives of each company. All this combined with an ideal cost result in a partner relationship that maximizes the benefits and opportunities for our clients.

### ACTIVITIES

- **Inbound Services:** We receive all incoming phone calls from Customer that are related to our product whether it's an order, question, payments or complaint.
- **Outbound Services:** We make outbound calls to remind Customer about their account upgrade, subscription offer and other marketing purpose.
- **Web Enabled Services:** We make software application and CRM For our valued clients.



### Some of our major achievements are:

- Being able to partner with Unilever to provide customer service for all of their products
- End-to-end call center solution provided to Swan Soft Ltd.
- Currently we are working with some internationally recognized brands like Bell Canada, Rapid Capital Funding, Merchant Cash & Capital, Australian Solar Panel, and UK Orange among many others.



### CONTACT PERSON:

#### Mr. Iqbal Ahmed

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GETCO Digital Limited (GDL) is an ICT service provider company under GETCO Group. The company started its operation from 2011 mainly to develop and implement software for the Group. After successfully developing and deploying software for our sister concerns, we are offering our solutions and services to customers in Bangladesh and abroad. We are mainly involved in ICT projects such as:

- System Integration
- Software Research and Development
- Business Process Re-engineering
- Enterprise Application Implementation
- Telecom Billing Implementation
- IT Infrastructure Development & Security

Technologies we use:



Some applications developed by GDL:

- **VanguardERP:** An integrated solution having modules such as Supply Chain Management, Manufacturing, Financials, Human Resources Management, Asset Management, and Business Performance Monitoring.
- **Lynx Interconnection Billing:** A telecom billing solution that handles mediation, route management, rating, suspense management, revenue assurance, and billing. The solution is mainly developed for ICX and IGW operators.
- **Finamics Microfinance Management System:** Developed for microfinance organizations to handle their policies, core credit accounting, loan management, scheduling, settlement, document and financial management.



Focused industries:

- Manufacturing
- Retail and Distribution
- State and Governments
- Agriculture
- Pharmaceuticals
- Education Institutions
- Bank and Non-bank Financial Institution
- Telecommunications
- Life Insurance
- Apparel and Textiles
- Leather and Footwear
- Hospital and Tourism

Contact person:

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## **GETCO CONSULTANCY & ENGINEERING LIMITED (GETCO C&E Ltd.)**

GETCO Consultancy & Engineering Limited (GETCO C&E Ltd), a concern of GETCO group was incorporated in 2020 focusing on Consultancy works and Engineering, Procurement & Construction (EPC) works for Power Project, Disaster management project, Civil Aviation projects and other projects.

Before incorporation of GETCO C&E Ltd., we have worked for Consultancy works under GETCO Limited – a concern of GETCO Group.

Our Mother Company Greenland Engineers & Tractors Company Ltd. (GETCO) was established in 1972. Thereafter activities started in Railway, Telecommunications, Power, Transportation, Aviation & Defense, Exploration & Mining, Equipment & Machinery sales etc. under the umbrella of GETCO Group.

### **Present Scope of Works:**

#### **Consultancy services for ...**

- Monitoring and Engineering Support during Implementation of Grid Network Development Project.
- Constructions of Transmission Line and Substation Project.
- Preparation of Tender Document and Supervising the Implementation of Energy Efficiency in Grid Based Power Supply Project (EEGBPSP).
- Consultancy Services and Development of Airport.
- Gas well drilling project, Gas well workover project and three dimensional seismic survey projects.
- Bay terminal project of Port.
- EPC/Turnkey works for Power Projects.
- EPC/Turnkey works for Disaster Management Projects.
- Sales of Industrial & Port Equipment, Dredger, Construction Equipment, Fire Protection System, Gas Detection System, Industrial Automation & control System, WTP, ETP etc.

### **Activities in Consultancy Services:**

Our business involvement with Bangladesh Power Development Board (BPDB), Power Grid Company of Bangladesh (PGCB), Dhaka Power Distribution Company Limited (DPDC), Civil Aviation Authority of Bangladesh (CAAB), Department of Disaster Management of Bangladesh (DDMB) and other concern is there for long years.

In addition to consultancy services, our vision is to do work in the domain of Industrial & Port Handling Equipment, port operation and management, dredging works in ports etc.

GETCO C&E Ltd represents following Companies for Consultancy services as Local Partner and Local Agent.

1. Intec-Gopa Consulting GmbH, Germany.
2. IDEA Consultants, Inc., Japan.
3. STEAG Energy Services, India.
4. Ghafari Associates LLC, USA
5. Chandha Consulting, India.
6. Global Maritime, Singapore



**Some of major achievements in Consultancy Services:**

- Consultancy Services for development and Implementation support for Baropukuria 275 MW 3<sup>rd</sup> unit Coal Based Thermal Power Plant.
- Consultancy Services for master plan preparation for Moheshkhali Coal Based Power Plant Project.
- Consulting Services for Monitoring and Engineering Support during Implementation of the Project, Western Grid Network Development Project (WGNDP).
- Consultancy Services for Constructions of Aminbazar-Maowa-Mongla 400kV Double Circuit Transmission Line and 400/230kV Substation at Aminbazar.
- Consulting Services for Preparation of Tender Document and Supervising the Implementation of Energy Efficiency in Grid Based Power Supply Project (EEGBPSP)



**Activities in Engineering works:**

We are interested in supporting Foreign Companies in EPC Turnkey Project in Power sector, Infrastructure Development, Rice Silo project and others. Our activities also include in Sales of Industrial



& Port Equipment, Dredger, Construction Equipment, Fire Protection System, Gas Detection System, Industrial Automation & control System, WTP, ETP etc.

**GETCO C&E Ltd** represents following Companies for Engineering works as Local Partner and Local Agent.

1. Taylor International, LLC, USA
2. Custom Dredge Works Inc., USA
3. ISOLOADER, USA.

**Corporate office:** Address: 26 Shyamoli, B.U.A.W. Chowdhury road, Dhaka-1207, Bangladesh.

**Contact Person:** **Mizanur Rahman** || Head of Operation

Email: [mizanur.rahman@getco.com.bd](mailto:mizanur.rahman@getco.com.bd)

Tel: +880-2-58151790, 58155487, Cell: +880 1711431368 (WhatsApp)

Golam Modasser, General Manager

Email: [golam.modasser@getco.com.bd](mailto:golam.modasser@getco.com.bd)

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**USA Contact:** Address: 61 bowling lane, Deer Park, NEW YORK NY 11729, USA.

Email: [mezbah.ahmed@getco.com.bd](mailto:mezbah.ahmed@getco.com.bd), Phone: 718 450 4566 || Fax: 718 853 4505.

## GETCO AGRO VISION LIMITED

**GETCO AGRO VISION LIMITED (GAVL)** incorporated in the year 2006 with a vision to contribute tonational food security and food production of the country. GAVL is working relentlessly to upgrade the farmers' income by providing quality seeds of high yielding variety. GAVL objective is to d evelop and disseminate the appropriate technologies of successful crop production through customer satisfaction. For continuous improvement, GAVL has singend MOU with different national and international organization and universities for mutual development and co-operation.

**Research and Development:** Scientists are engaged to develop new hybrids as well as introduceadapted exotic varieties. Breeders are not only engaged for development of high yielding varieties but also doing research on different insect and disease resistance varieties.

There are two basic wings of crop research:

- 1) **Rice breeding:** An excellent team of rice breeders are engaged for developing 3 line ricehybrid varieties for Rabi and Aman season maintaining a close relation with Agriculture University, IRR, BRRl.
- 2) **Vegetable breeding:** Currently 27 vegetable crops, both OP and Hybrids are being handled.Main focuses for hybrid development are of all types of cucurbit crops, tomato, eggplant, chilli, radish, okra etc. At present work is going on CMS hybrid development of Radish and Chilli.

**Present R & D resources:** 10 breeders, 10 breeder assistants and 30 regular skilled pollinators areworking in three farms, 18 acres farm at Trishal (Mymensing), 14 acres at Atowary (Panchagarh) and Bogra with all necessary facilities. In Bogra more than 8000 valuable germplasms of different crop s are preserved.

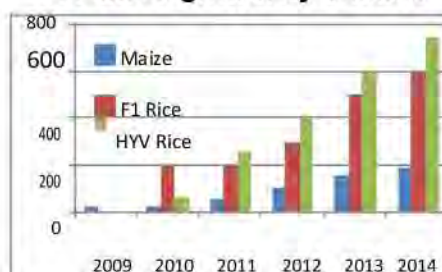
**Production:** 350 dedicated and trained contract growers are working under different productionZones. Contract growers are producing seeds under intensive and personalized supervision of GAVL agriculturists.

**Hybrid rice seed Production:** A vigilant expert team is supervising and monitoring the program to ensuregenetically pure quality seed with the technical support of Chinese Expert. In 2012-13 fiscal year, **GETCO** has started production of hybrid rice seeds with a target of 300 MT seed.

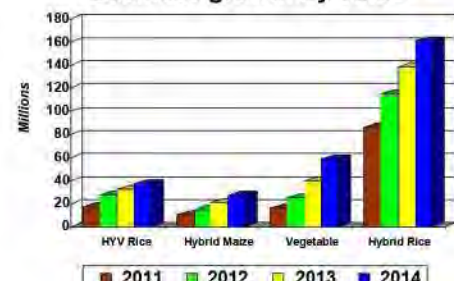
**Processing:** A highly qualified Quality Control team tests the collected seeds in the own testing laboratory.The genetic purity of the seed is also being tested through Grow Out Tests (GOT).

**Marketing:** Carefully selected an elite network of 336 dealers and 8130 retailers to distribute the seed tothe farmer's level. Initiative already has taken to export seeds of OP Indian Spinach, Kang Kong, Red Amaranth and Hybrid Bitter Gourd in Hong Kong, S. Korea, Malaysia, Pakistan and China.

**Business growth by Volume**



**Business growth by Value**



### CONTACT PERSON:

Dr. Shariful Islam

Chief Operating Officer || Ph: +88 02 8828257, Cell: +88 01730316783 || email: [shariful.islam@getco-genetics.com](mailto:shariful.islam@getco-genetics.com)

**Operating Office** : House # 1/C , Park Site Apartment, Road # 10, Baridhara, Dhaka-1212

**Processing Office** : Nishindara Housing Estate, House#5, Road#26, Upashahar, Bogra-5800



## GETCO AGRI-TECHNOLOGIES LIMITED

**GETCO AGRI TECHNOLOGIES LTD** was established in 2010. The prime objective of the organization is to prepare general highly sophisticated crop saving pesticides and other chemicals for good crop, good Animal health & healthy plant in affordable price to serve ailing farmers. GETCO is committed to ensure and develop crop & animal health care services through quality products and services by producing / Importing high quality agrochemicals, A H products and quality Tea for local market.



### GETCO CROP HEALTH:

Crop Health is mainly involved in Pesticides & Fertilizer business such as Insecticides, Fungicides, Herbicides, Mitecides & Micro-nutrient to grow more food for increasing population of the country. Starting with 4 products, within last two years Company has able to launch 20 quality products for the protection of crops from attack of pests. Development department is working to introduce segment fit new generation products to solve the crop protection problems of farmers in affordable price.

### Production Plant:

Sophisticated production facilities (factory) are required for efficiency and for ensuring production of high quality agrochemical products. Agrochemical is a seasonal business depending on cropping pattern & weather of the country. Ensuring right products in right time at right place is the key criteria of this business. Re-packing factory is essential to fulfill Government criteria of manufacturing license and smooth supply of quality products, Company established a repacking factory in its own land of suitable place at Tangra, Sreepur, Gazipur and start production on February 16, 2013.



Marketing is done through 600 potential Distributors and 6000 Retailers throughout of the Country.

### GETCO TISSUE CULTURE

GETCO has established a Plant Tissue Culture laboratory and started its activities from July 2010. Tissue culture has been exploited to create genetic variability from which crop plants can be improved. The mission of this tissue culture laboratory is to provide millions of plants/ plantlets/ materials for the commercial crop market. By establishing this technology, GETCO produced 50,000 potato plantlets in 2010-11; in 2011-12 it produced 200,000 potato plantlets, which multiplied into 20 MT of Breeder seed potato, in 2012-13 which is expected to be 50-60 MT.



### GETCO TEA ESTATE

The group has purchased a Tea Garden of 200 acre of land in Buribari, Panchagrah. A Tea processing factory to be set up for manufacturing of own brand tea, "GETCO TEA", with increase of land area to 1000 acres,.



### CONTACT PERSON:

**M.A. Momin Mazumder**

Dy Chief Operating Officer || Ph: + 8802 9894578, Cell: 01711844005 || email: [momin.mazumder@getco-genetics.com](mailto:momin.mazumder@getco-genetics.com)

**Office Address:** House 1/C (Park Site Apartment), Road 10, Baridhara, Dhaka 1212, Bangladesh.

Greenland Technologies Limited a concern of GETCO has successfully concluded business in various sectors. Experienced, efficient, and dynamic leaderships are at the helm of the company's management hierarchy. A group of overseas-educated young persons is supporting the management. Greenland Technologies Limited provides sales, services, after market support, consultancy services, etc. to government, semi-government, and private organizations. Our company deals with various world class manufacturer, distributors and services provider in the fields of Material Handling, Cleaning Equipment, Air Compressor, Tractor, Racking system and etc industrial products.

## Currently we are working on following divisions:

- DEMAG Overhead Crane
- Jungheinrich Material Handling Equipment
- Noveltek Forklifts
- Karcher Cleaning Equipments
- NILKAMAL Racking System
- Boge Air Compressor

**Demag Cranes & Components** have the world's largest installed base of overhead cranes and hoists including bridge cranes, traveling cranes, freestanding cranes, workstation cranes, electric chain hoists and rope hoists. DEMAG is one of the world's leading suppliers of industrial cranes, crane components and complementary services under TEREX Corporation.



**Jungheinrich** is a German company was started out as a small workshop with thirty employees in the district of Barmbek has developed over the succeeding decades into a company that boasts annual revenue in excess of two billion euros (2013). This makes us one of the top three firms in the world for industrial truck engineering and warehouse and material flow technology.



**Noveltek** is a leading company of manufacturing electric powered material handling equipment in Taiwan. Noveltek produce all series electric forklift, power pallet truck, power stacker, counterbalance reach truck, lift table, semi-power stacker and hand pallet truck, pallet jack.



Alfred **Karcher** makes his breakthrough into cleaning technology in 1950 with the development of the first European hot-water pressure washer (the DS 350 steam blaster). The worldwide leader in cleaning technology will continue to distinguish itself in future with its inventive spirit, top-class performance and innovative solutions.



**BOGE** has over 100 years of knowledge and engineering expertise to provide you with the perfect quality compressor formula. BOGE manufactures a complete range of oil lubricated and oil free screw and piston compressors from 1 to 450 **HP**. BOGE can assist you in creating sustainable compressed air related energy savings.



**NILKAMAL LIMITED** was founded by first generation entrepreneurs, the corporate leadership of NILKAMAL LIMITED is young and poised to lead the Company to greater heights. Maintaining leadership in its market segments through core values and hard work is a basic tenet driving the Company.



**New Holland** has been serving the needs of farmers and ranchers across North America for more than 110 years. New Holland manufactures a wide range of equipment, including a full line of tractors; hay and forage equipment; and harvesting, crop production and materials handling equipment



## CONTACT PERSON:

### **Golam Arham Kibria**

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## GROUP PERSONNEL

Management	6
Management Staffs	28
Greenland Engineers & Tractors Company Limited	49
GETCO Limited	59
GETCO Telecommunications Limited	72
HRC Technologies Limited	93
GETCO Business Solutions Limited	36
GETCO Digital	15
GETCO Elevator Co. Ltd.	16
GETCO Agro Vision Limited	123
GETCO Agri-Technologies Ltd.	38
Greenland Technologies Limited	30
GETCO Textile Limited	12
GETCO BIOTECH BD	05
Total:	582



**GROUP PERSONNEL**

**Bankers:**

**Uttara Bank**

*Shyamoli Branch, Dhaka, Bangladesh*

**Mercantile Bank Ltd**

*Dhanmondi Branch, Dhaka, Bangladesh*

**The One Bank**

*Jagannathpur Branch, Dhaka, Bangladesh*

**Tax Advisor:**

**Md. Ashraf Uddin, FCA**

*Green Road, Dhaka, Bangladesh*

**Legal Advisor:**

**FaizulKabir**

*Dhanmondi, Dhaka, Bangladesh*

**Auditor:**

**Ashraf Uddin & Co.**

*Green Road, Dhaka, Bangladesh*

**References:**

**Canadian High Commission, Bangladesh**

**French Embassy, Bangladesh**

**AMCHAM , Bangladesh**

**KOTRA, Bangladesh**

**MANAGEMENT ASSOCIATIONS**

*Prime Insurance Limited*

*Prime Islami Life Insurance Limited*

*Prime Finance and Investment Limited*

*Fareast Islami Life Insurance Limited*

*Fareast Finance and Investment Limited*

*The News Today*

*Primeasia University*

*Khaled Textile Mills Limited*

*KS Engineering & Technology Limited*

*Delwar Ali Khandker &KhadizaKhatoon Trust*

*Machinery & Equipment Trading Company Limited*