

International Business Opportunities Seminar
with the
Asian Development Bank
The Lalit
New Delhi

Wednesday, 16 November 2016	
9:30 to 10:00 am	Registration of Participants
10:00 to 10:20 am	<p>Welcome Remarks</p> <ul style="list-style-type: none"> Mr. L B Sondjaja, Deputy Country Director, India Resident Mission, Asian Development Bank (ADB) <p>Opening Remarks</p> <ul style="list-style-type: none"> Mr. Yaduvendra Mathur, Chairman & Managing Director, Export-Import Bank of India (EXIM Bank)
10:20 to 10:40 am	<p>Introduction of Partnering Organizations</p> <ul style="list-style-type: none"> Mr. Subhash Goyal, Managing Committee member & Chairman (services sector), Federation of Indian Export Organisation (FIEO) Mr. Parvesh Minocha, Group Managing Director, Feedback Infra Private Ltd. and Member, Confederation of Indian Industry (CII) Mr. Pawan Maini, Managing Director, Ramboll India & Ramboll Engineering Centre and Member, Federation of Indian Chambers of Commerce and Industry (FICCI)
10:40 to 11:10 am	<p>Access to ADB Business Opportunities through an On-line Demo of the ADB web-site - How to access Country Operations Business Plan (COBP), Procurement Plans, Consultant Services Recruitment Notices</p> <ul style="list-style-type: none"> Mr. Chandra Arora, Senior Procurement Officer, ADB
11:10 to 11:30 am	Tea Break
11:30 am to 12:40 pm	<p>Presentation of project specific opportunities by Executing Agencies</p> <ul style="list-style-type: none"> Mr. Suresh Chand Gupta, Local Self Government Department (LSGD), Government of Rajasthan Mr. Manoj Gupta, UP Public Works Department, Government of Uttar Pradesh Mr. M L Chauhan, Himachal Pradesh Kaushal Vikas Nigam, Government of Himachal Pradesh (Pipeline Project) Mr. Shailendra Gupta, Urban Development and Environment Department, Government of Madhya Pradesh (Pipeline Project) Mr. Niranjan Choudhary, Public Works Department, Government of Rajasthan (Pipeline Project) Mr. Anil Singh, Madhya Pradesh Water Resources Department (Pipeline Project) Mr. Sanjay Yadav, Jaipur Metro Rail Corporation Limited Mr. Naren Konwar, Guwahati Development Department, Government of Assam Mr. Prem Chand, Department of Tourism, Government of Punjab
12:40 to 12:50 pm	Presentation by ADB's Private Sector Operations Department (PSOD)
12:50 to 1:00 pm	Q&A with PSOD
1:00 to 2:00 pm	Lunch Break

2:00 to 2:30 pm	Presentation on submitting responsive bids for procurement of works <ul style="list-style-type: none">• Mr. Chandra Arora, Senior Procurement Officer, ADB
2:30 to 3:00 pm	Presentation on submitting responsive proposals for consulting services <ul style="list-style-type: none">• Mr. Hiroyuki Maruyama, Principal Procurement Specialist, ADB
3:00 to 3:15 pm	Q&A Session
3:15 to 3:30 pm	Tea Break
3:30 to 4:00 pm	Case Study and Knowledge Sharing Presentation by Contractors on Procurement of Contracts <ul style="list-style-type: none">• Mr. Partha Pratim Saha, Director of Projects, Andritz Hydro• Mr. P. Nainamalai, Cluster Head , Larsen & Toubro Limited
4:00 to 4:15 pm	Case Study and Knowledge Sharing Presentation by Consulting Firms on Consulting Contracts <ul style="list-style-type: none">• Mr. Tushar Madan, IPE Global Limited
4:15 to 4:30 pm	Q&A Session