

TO TIM

11-DEC-2012 17:55 FROM D.T.M IHRACAT GEN MUD

FROM

(TUE) NOV 13 2012 14:18/ST. 19:18/No. 700000108 P 1



GEOC Group
or Chambers Exhibition Sale
for the "8th World
Chambers Congress" Doha, 2013
c: Ofluyun, Head of Mission
t: 074 466 33 918
o: ofluyun@gcoq.com



Embassy of Turkey

His Excellency, Mr. Nakkı Emre Yunt

Ambassador Extraordinary

44951300 - 44951320

*Dr. Uner
Bretke Bickmann*

Excellence,

Best greetings from The Qatar Chamber of Commerce and Industry in Doha

We are particularly proud and honored to announce that the State of Qatar will be the official host of The 8th ICC WCF World Chambers Congress, Exhibition and Conference, held for the first time in the Middle East and managed by the Qatar Chamber.

This high profile conference and exhibition will take place at the Qatar National Convention Center (QNCC) Doha from 23rd to 25th of April 2013.

GEOC Group, is officiated exclusively by the Qatar Chamber for marketing the Exhibition Floor space and Country Pavilion's for the 8th World Chambers Congress in Doha - Qatar.

Organized biennially by the ICC World Chambers Federation (WCF), the World Chambers Congress is the only international forum for leaders and representative's of Chambers of Commerce to share experiences and best practices, exchange insights, develop networks and address the current business issues affecting their communities. Thanks to the Qatar Chamber, the Congress will be brought to the Middle East and expand the attention of the world business community in the Gulf region.

Themed "Opportunities for All", 8th World Chambers Congress, the congress will promote free and expanded trade with a special focus on MIDDLE EAST, GULF AREA and AFRICA.

This event gathers a global community of more than 12,000 chambers of commerce, their presidents and CEOs, business members, ministers and influential world leaders.

It provides an outstanding opportunity for interaction between delegates from more than 105 countries.

Qatari Ministers, Qatari Government information services, Ambassadors and Chairman of international chambers amongst many other global figures will be present.

It is traditional that many chambers are conducting also business community delegations from their countries to open potential and efficient networking activities between worldwide business people attendees.

One of the most successful features of the Congress is the extensive exhibition area, an exceptional global platform to network and showcase organization's products and services to decision makers from chambers, corporations, as well as public sector institutions and global business community.

Exhibiting at the Congress in Doha guarantees worldwide exposure to a wide range of Chambers of Commerce and business leaders.

It is also an ideal venue for all trade promotion organizations during three days from 23rd to 25th April 2013.

QATAR CHAMBER OF COMMERCE & INDUSTRY
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TO TIM

FROM

(TUE)NOV 10 2012 14:16/ST. 19:16/No. 7600000108 P 2

G.E.O.C

GEOC Group
 Near Chambers Exhibition Site
 near For the "8th World
 Chambers Congress" Doha, 2012
 vic Othman, Head of Mission
 T: +974 446 28 919
 or othman@qccr.com



In addition to the World Chambers Congress sponsors', the exhibition will bring global corporations and organizations for the benefit of the local and regional business and the public sector decision-makers planning to extend their suppliers, partners, investment opportunities and network.

Exhibitors will have a perfect opportunity to build trade links and enter into partnerships with governmental institutions, public companies, large multinationals, regional and local firms as well as reputed consultancies.

Open to the business public, free of charge access, the exhibition area will offer to local, regional and international companies an opportunity to showcase their products and services to international delegations, participants and visitors from the 12,000 worldwide chambers from more than 105 countries.

The Exhibition is the perfect venue to showcase products and services to worldwide and especially Gulf area decision-makers from corporate, public and private sectors, with a special focus on the Middle East, North Africa and Africa.

EXTRA ADVANTAGES FOR ALL EXHIBITORS

SPECIAL ACTIONS TO ATTRACT TARGETED VISITORS TO THE EXHIBITION

1. UNIQUE INITIATIVE – MATCHMAKING SYSTEM - COMPLIMENTARY FOR EXHIBITORS

In cooperation with the Qatar Chamber of Commerce and Industry Data Services, we will launch a unique initiative highly profitable – and complimentary – for exhibitors. They will have the opportunity to prepare for their participation and visit to Qatar. Each exhibitor will indicate the type of business, industry sector, and products specific to each business sector. Qatar Chamber will promote each business and its interests across the Qatar Chamber database and identify targeted potential business matches.

1. After identifying over one hundred diverse prospects, QCCI's data service will send "invitations" on behalf of the exhibitor in order to announce and locate the stand in the exhibition.
2. A dedicated auditorium for Exhibitors to make scheduled presentations for exhibitor product & services.
3. The exhibitors will get the full list of "prospected" targets that were previously contacted on their behalf in order to maintain the proposal for meeting before, during and after the exhibition.
4. Invitations will be sent out by industry sector with each relevant exhibitor name and profile.
5. Exhibitors will have privileged access to the Congress lunch with all participants and get the opportunity for networking at the Qatar Chamber discounted lunch rates.
6. VIP (C Suit) Exhibitors will have an exclusive club style pavilion.
7. All Exhibitors will have access to an exclusive access to B2B network booth fully equipped with technology, F&B and clerical requisites.

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FROM

(TUE) NOV 13 2012 14:18/ST. 13:16/No. 7800000108 P 3

C.C.C

QCC Group
 Qatar Chamber Exhibition Sale
 2012 for the 7th World
 Chambers Congress - Doha, 2013
 Mr. Obayan, Head of Mission
 J. 1 974442 22 910
 ic.obayan@qccgroup.com



- 2. WORKSHOP SPACE IN THE EXHIBITION AREA:** As an integral part of the Congress, the sponsor speeches will be located in the PRESENTATION AREA located inside the exhibition itself. Lunches for the congress participants are also planned inside the exhibition area (hall 6 and 7); thus congress participants will cross the exhibition to join the lunch area.
- 3. OPPORTUNITIES FOR ALL:** QCC is working closely with all Administrations and Ministries of Qatar in order to prepare their visits and presentations during the exhibition within the "presentation" area for all projects available for 2016 and 2021 and 2030, Qatar Vision. We do expect a huge number of visitors to attend these presentations and get in live all exclusive information that the business community is looking for in order to participate in Qatar's giant projects. It is a unique occasion to get all Qatar's opportunities and networking with the Qatar decision makers and purchase managers from Qatar milliard dollars projects 2016, 2021 and 2030 Qatar Vision.
- 4. INTERNATIONAL MEDIA CAMPAIGN:** A massive media campaign has been launched to promote attendance from local, regional and international areas, such as Al Jazeera TV, CNBC Europe, Bloomberg Global, Financial Times, Business magazines and newspapers, social networks: Facebook, Twitter, etc. The Congress is mainly reserved for Chambers of Commerce, but the Exhibition is open to all business communities from worldwide and the access is FREE.
- 5. EXHIBITOR PASSES AND VISAS:** As a courtesy, Qatar Chamber is offering a maximum of 3 Exhibitor Passes per booth and will provide support for entry visa to Qatar if required.
6. Qatar Chamber allows special discounted rate cards for hotels and Qatar Airways flights for confirmed participating Exhibitors.

COUNTRY PAVILION SPECIAL DEALS:

7. WORKSHOP AREA FOR ALL: Each country, sector or corporation that booked a pavilion over 108 square meters is given *graciously* a slot of 30 minutes in the "Exhibition Workshop Area" (up to the planning availabilities) in order to present and promote its activities in front of the assembly. Therefore, Investment Agencies, Chambers of Commerce, companies and other organizations will benefit from their venue to present and promote their sectors, potentialities, proposals etc. with no additional charges. The Workshop Area is inside the exhibition halls; it is fully equipped with screens, and sound and light systems.

COUNTRY OR ORGANIZATION PAVILION: The ideal option for country pavilion or organization, Union or Chamber of Commerce pavilion which wish to use or build its own pavilion or customize design specifications.
 You pay for the floor space only, pre marked out for you.

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(TUE) NOV 18 2012 14:18/ST. 18:18/No. 7800000108 P 4

G.E.O.C

GEOC Group
 - by Charades Exhibition Sales
 - open for the "9th World
 Chambers Congress" Dubai, 2012
 Eric Ohayon, Head of Mission
 M + 974 666 23 910
 E: eohayon@geocgroup.com



The space only stand does not include walls, carpets or fascia (name board) and has to be more than 54 sqm in size. It also includes 50 words for each company inside the country pavilion profile and logo in our delegate booklet.

A country pavilion includes a 30 minutes (up to availability and over 108 sqm) in the workshop area (hall 4) to present and promote companies and participant's or simply to promote the country, organizational business, opportunities, advantages and more. The Workshop area provides sound system, video screen, stage and WIFI access.

SPACE- ONLY RATE = USD. 350 per square meter (sqm).

(For example, standard spaces: 9m x 6m (54sqm) = USD. 18,900 – QR. 68,985)

Customized design will be quoted to your specifications and requirements.

(Example: 54 sqm pavilion could accommodate 8 individual companies division stands under your umbrella and construction of the pavilion cost only USD 100 extra to your floor space: USD 350 + USD 100)

Total net cost all-inclusive: 350 USD (floor) + 100 USD (construction) = 450 USD / .5qm all included (tables, chairs, spot lights, etc. for each division inside the pavilion), models designed available up to your requirements.

We advise you to book your Exhibition space in order to retain a prominent and visible position in the Exhibition area.

Our marketing team is on stand-by at your disposal to assist you with any further information or requirement.

We hope you will not lose the opportunity to book your space asp to keep safe an excellent location.

Staying at your disposal, please accept our respects.

Eric Ohayon, Head of Mission

+974 666 23 910

For more information and Reservation, our commercial team is to be pleased to assist you:

- Eric Ohayon, QCCI head of mission - eric.geoc@gmail.com
- Ghada Amana, Project delegate - +974 55 01 3022
- Nedra Ben Ammar, Project delegate - +974 33 25 71 17

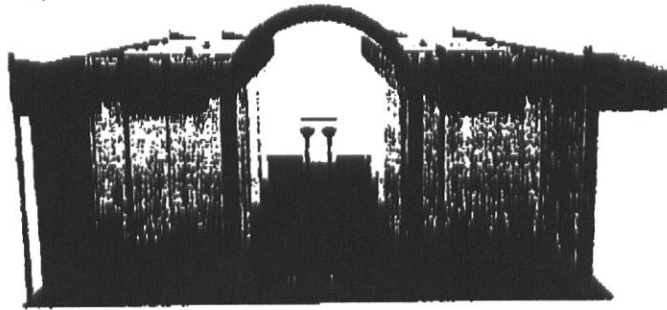
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**ICC WCF
8TH WORLD CHAMBERS CONGRESS
54 SQM (100 USD/SQM)
Space Rent is Not Included**

**PAVILION SPECIFICATION**

- STALL - 8 NOS (L. 2X W 3 X H 2.4)
- CARPET
- ENTRANCE ARCH - 1
- COUNTRY FLAGS - 8
- RECEPTION TABLE - 3

- RECEPTION CHAIR - 4
- OCTAGONAL PANELS DIVISION STRUCTURE
- WALK WAY - 2 MTS WIDTH

STALL SPECIFICATION

- FABRICA BOARD
- 1 TABLE & 2 CHAIRS
- 1 INTERNATIONAL POWER SOCKET
- 2 SPOT LIGHT
- 1 WASTE BASKET
- DIVISION PANEL WIDTH 85 CM EACH

TOTAL P.06

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